

# GC Rated Number One

in the World for Sustainability in DJSI's Chemicals Sector for the Second Consecutive Year, recognizing its Commitment to Drive Sustainability throughout the Supply Chain



MEMBER OF Dow Jones Sustainability Indices In collaboration with



# **ESG CONFERENCE**

10 September 2021

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This presentation includes forward-looking statements that are subject to risks and uncertainties, including those pertaining to the anticipated benefits to be realized from the proposals described herein. This presentation contains a number of forward-looking statements including, in particular, statements about future events, future financial performance, plans, strategies, expectations, prospects, competitive environment, regulation and supply and demand.

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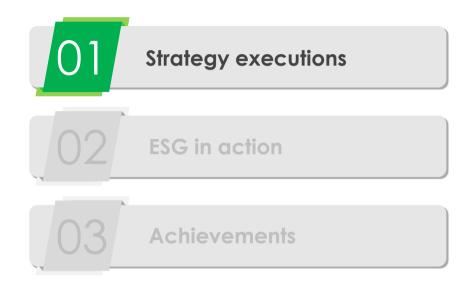


# Agenda





# Agenda

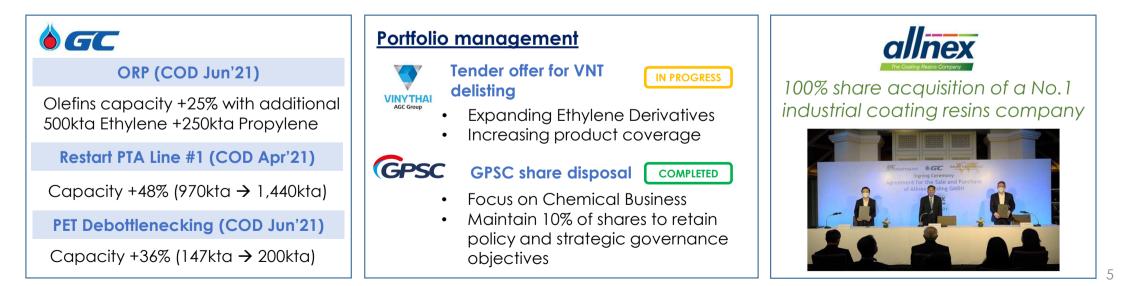


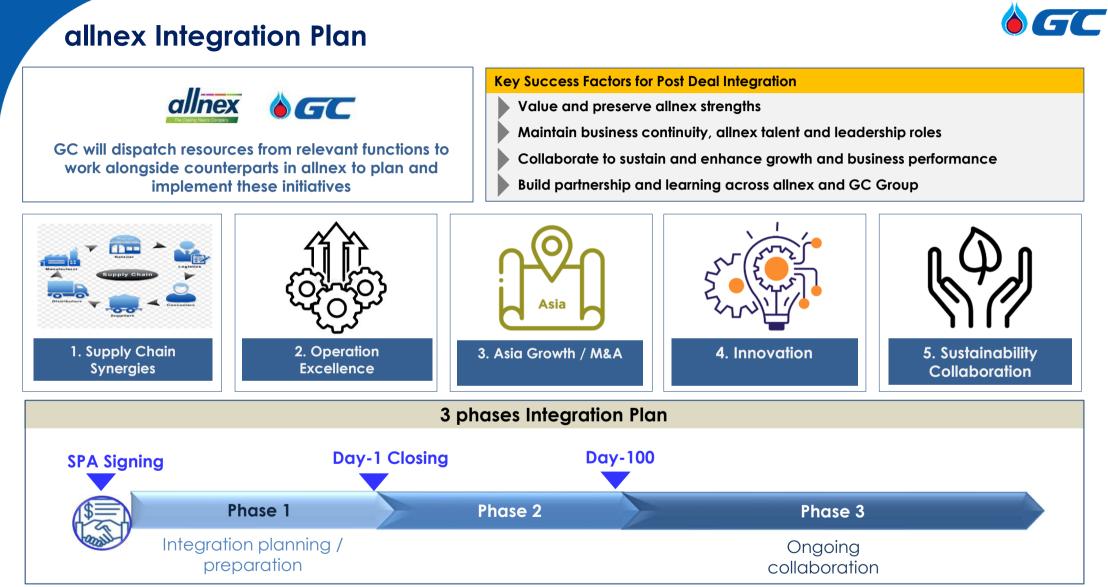
# 1H/2021: 3-Steps Strategy executions





- Increase competitiveness by feedstock usage flexibility, Operation excellence
- Re-optimize investment portfolio
- Extend Downstream Value chain
- High Value Business (HVB) via M&A
- Enhance Sustainability





#### 

# GC's International Investments





### Investment benefits delivered...

- Growing PLA Leadership position in high value applications
- Strong financial performance to GC through steady Equity income and Dividend received
- Strong HDI position is key contributor to GC's Performance Materials and Chemicals business
- Resilience to Covid and market situation with earnings uptrend trajectory realized in Q2'21



- Strength in Specialty Oleochemicals has contributed consistent EBITDA
- Specialty oleochemicals growth driver especially in the North America and Europe.

### ... are foundation for growth under "Step Out" and "Step Up" Strategies

- Capacity Expansion (PLA plant 2 in Thailand and Blair expansion).
- Focusing on high value application



#### Maintain its strong position by

capacity expansion and products development



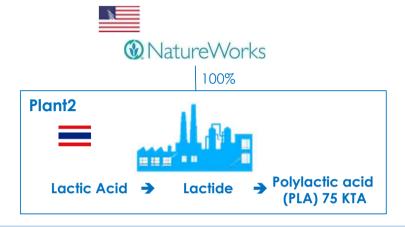
- Adopt to changes in Market conditions
- Revisit Basic Oleochemicals platform
- Explore the collaboration opportunities with allnex



# **NatureWorks Plant 2**



Announcement of NatureWorks Plant 2 by Cargill, GC, and NatureWorks



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Location: Nakhon Sawan Biocomplex, Thailand

**6**GC

- Raw materials: sugar from local supply of Sugarcane
- **COD**: 2024



World's First Integrated PLA facility



Support Thailand's BCGs economy model



Add value to Thai agricultural raw materials

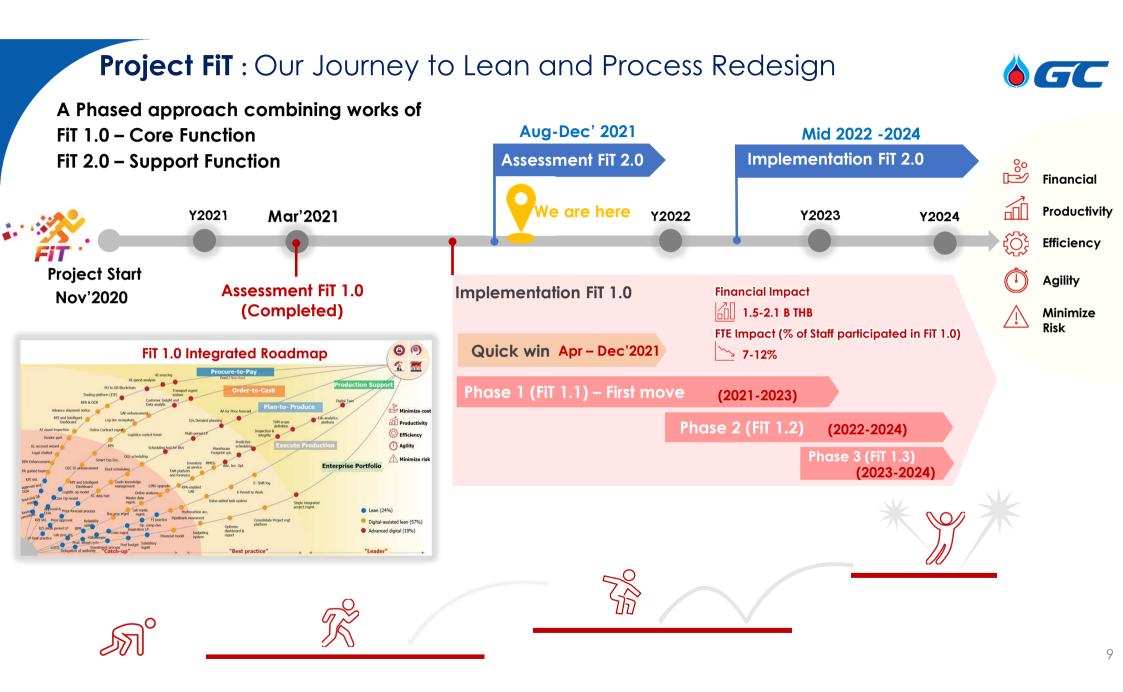


World's Most Advanced biopolymer technology





Ingeo™ PLA supports variety of market demand for sustainable and low carbon materials







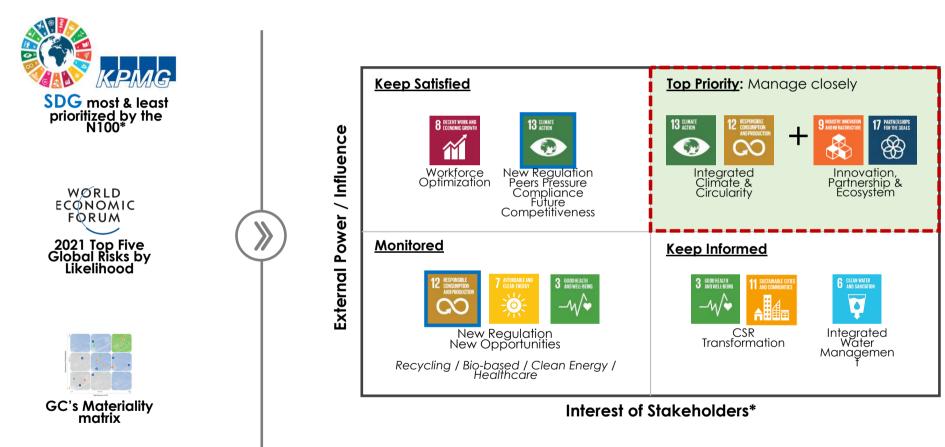


# 2021 GC's materiality



11

Dynamic changes in global contexts & stakeholder expectations refine our top priority Sustainability Development Goals





A LIST: CLIMATE CHANGE & WATER SECURITY

Among 41 global lead participants

Step up strategy 2021-2030

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**6**GC

Strengthen actions toward the long-term net zero target















Long-term portfolio reshape to High Value / Low Carbon **Business** 

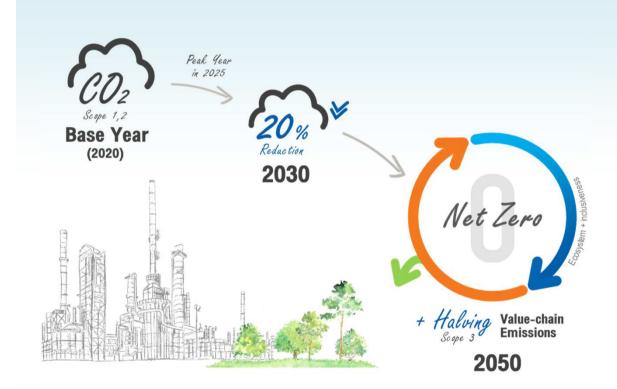
### Step Up **On-Going Climate Actions**





Step Up

YOU เทิร์น



Efficiency-driven: "Responsible Production" Smart Operating



**Operational Efficiency** Flaring Reduction

Low Carbon Power / Heat Low Carbon Process Value Chain Initiatives

### Portfolio-driven:

**Responsible** Caring



Portfolio Transition to Low Carbon "Offer the Best" - Monetization / Divestiture - HVB, Green, Recycling & Circularity

Value-added Applications / Upcycling

Loop Connecting

Waste Management Solution "Stop the Waste" Mechanical & Chemical Recycling

#### Compensation:



Carbon Capture: Utilization and Storage (CCUS) Nature-based Solutions

# The GC's decarbonization approaches



### Efficiency-driven

### GC's Integrated Framework

Climate Actions & Circularity





### • The current approaches



The additional approaches









Low carbon power (Renewable Energy, H2)

Low carbon heat (Biomass, Biogas)

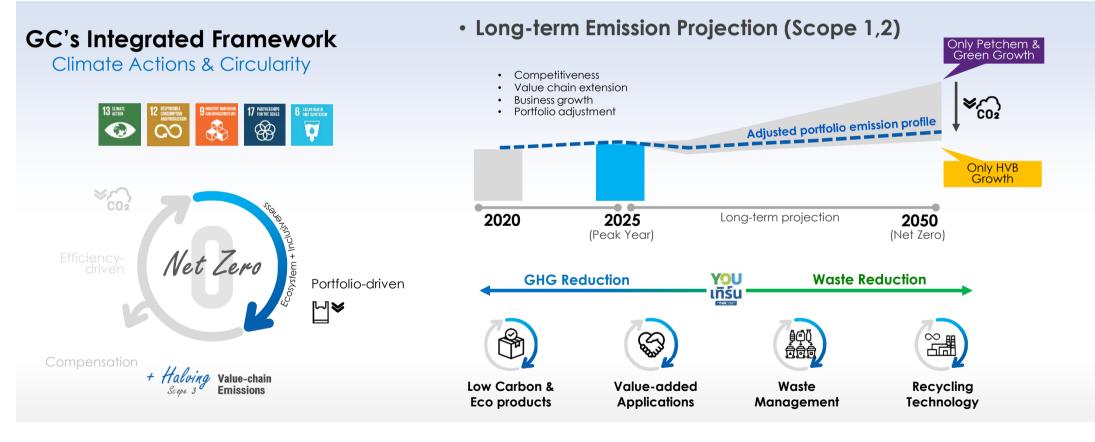
Low carbon process (e-Furnace, etc)

ess Value-chain GHG reduction (Procurement, Feed Sourcing, Customer)

# The GC's decarbonization approaches



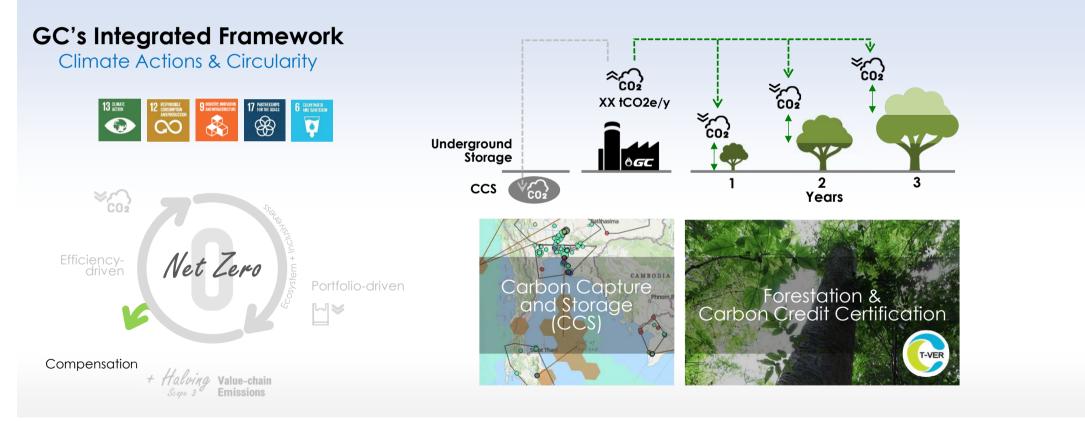
### Portfolio-driven



# The GC's decarbonization approaches

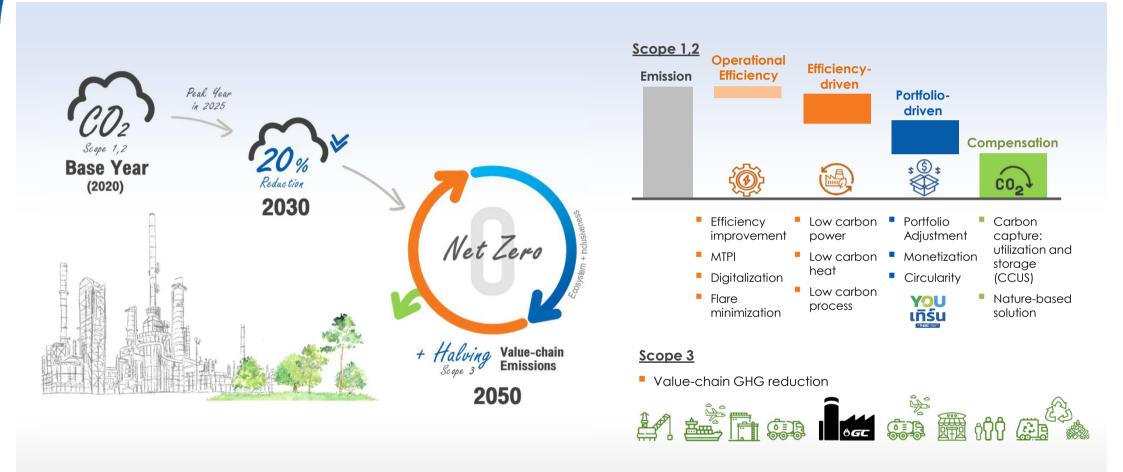


### **Compensation**



# The "Net Zero" commitment











### Promote economic growth by Social Enterprise Model: "Pracharat Samakki"



ประชารัฐรักสามัคคี **ระยอง** <sup>วลาหกจเพื่อลังคม</sup>

**Goal :** This project could enhance Thai economy, allowing small business operators to generate more income for the local community

Three areas involvement : Agriculture, Agriproduct processing (SME/OTOP), Community tourism



Key influencers in public and private sectors promote products from Social Enterprises

# Climate Action

# Community Waste Model : integrated plastic waste sorting & generate income to society by Social Enterprise Model





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### Groundwater bank : Project to resolve droughts for mango farms in Rayong province



**Building 17 groundwater banks** 



Helping 2 communities in Rayong province



# Good Health & Well-Being

### Challenges of GC for value contribution to Society during COVID-19 outbreak





### **Responsive to Pandemic**

### Communication

### Cooperation with stake holders



Internal & External collaboration





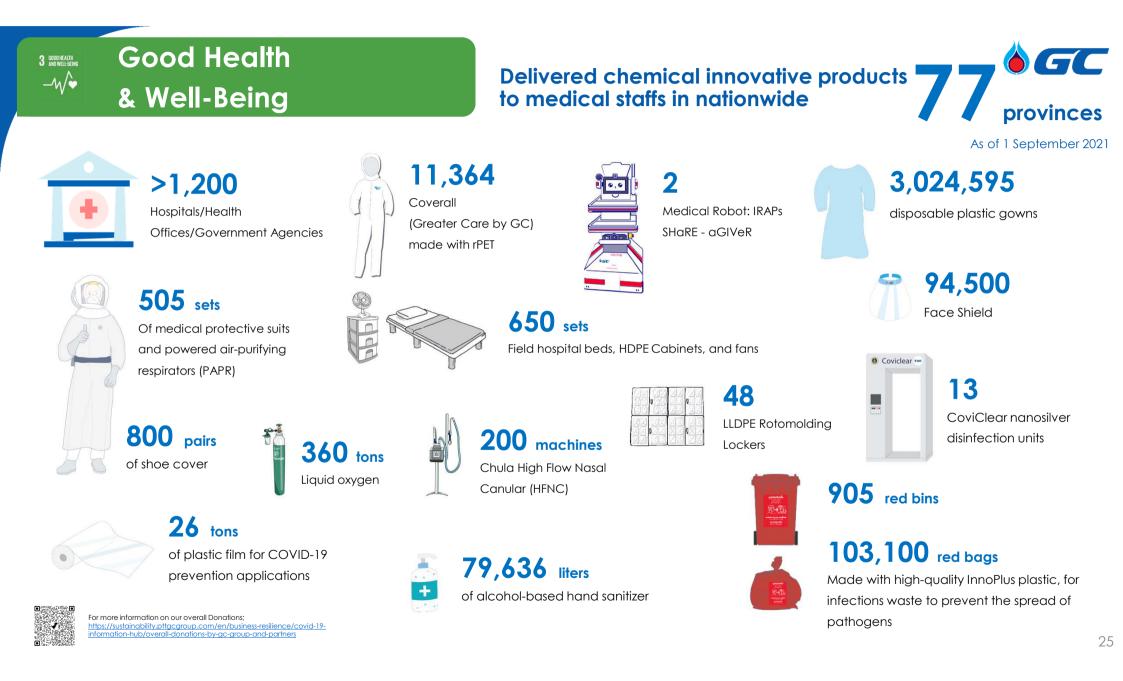
### GC joined forces with 84 plastic entrepreneurial partners under "Greater Care Charity by GC & Customers" project

Providing support to Hospitals and Community Isolation



### **Contributing Medical Equipment to Hospitals**





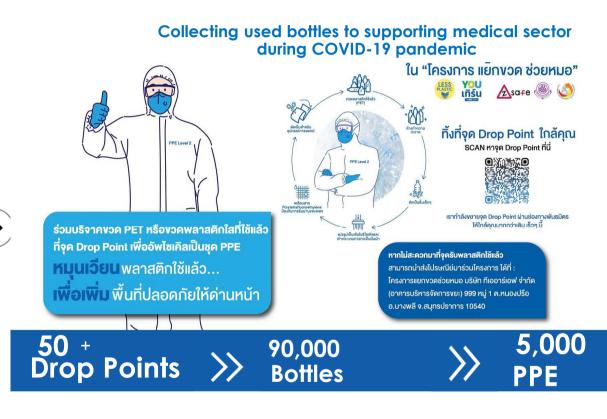


# Employee engagement to solve plastic waste problem and take part in supporting dedicated medical personnel

#### GC Volunteers

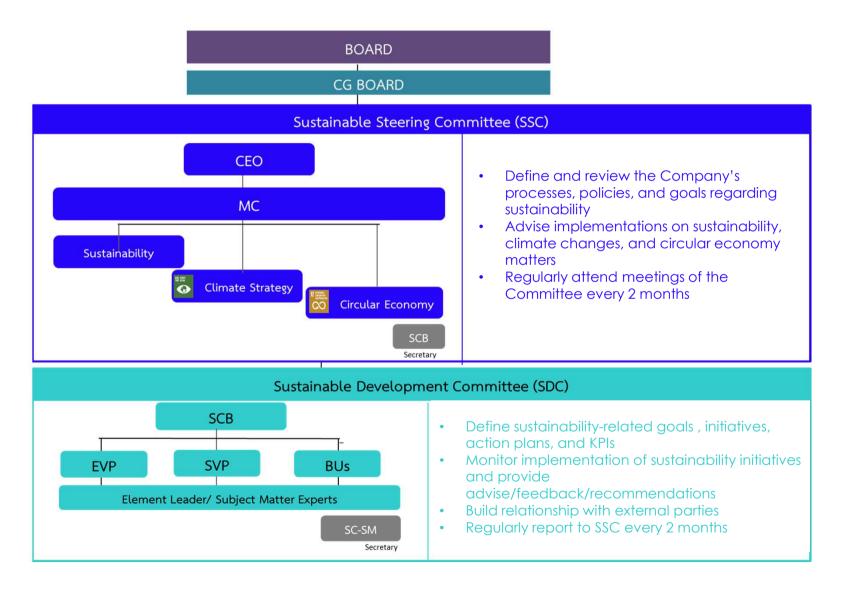
Collecting used PET bottles from employees at the Drop Point areas around GC location to create value-added through its innovations and products in order to bring about good public health





# Good Governance : Sustainability











### **Recognitions**



The 1<sup>st</sup> company in Thailand recognized in

# **LEAD LEVEL**

Among 41 global lead participants MEMBER OF **Dow Jones** Sustainability Indices In Collaboration with RobecoSAM 🥌

Sustainability Award Gold Class 2021

CDP

S&P Global

The only company in chemicals sector of Asia awarded **GOLD CLASS** MEDAL

**NO.1** FOR 2 CONSECUTIVE YEARS

The only company in chemicals sector raked

The 1<sup>st</sup> and only Thai-own conglomerate to achieve

A LIST: CLIMATE CHANGE & WATER SECURITY





(Top 5)



(Top 3) 3 consecutive years



(Excellence)



Distinguished



The Asset Awards





CSR-DIW Continuous Award

Low Emission Support Scheme (LESS) Certificate





### **Recognitions**



Dow Jones Sustainability Indices In Collaboration with RobecoSAM (

The only company in chemicals sector raked

### **NO.1** FOR 2 CONSECUTIVE YEARS



The 1<sup>st</sup> and only Thai-own conglomerate to achieve A LIST: CLIMATE CHANGE & WATER SECURITY





**G** 

# GC Sustainability Sharing









# Thank You

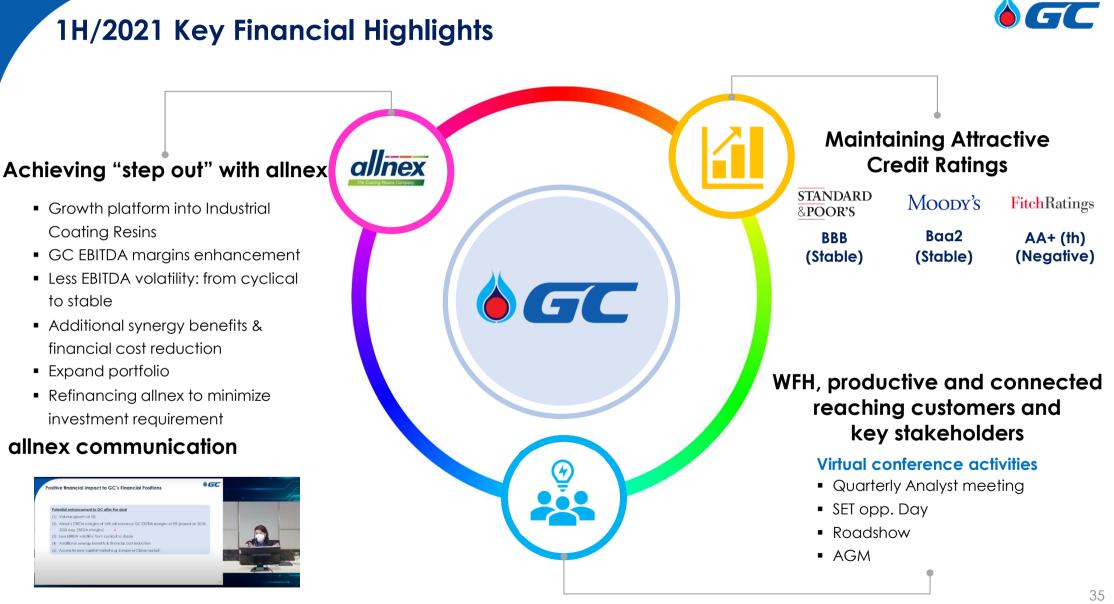
PTT Global Chemical Public Company Limited 555/1 Energy Complex, Building A, 14<sup>th</sup> – 18<sup>th</sup> Floor, Vibhavadi Rangsit Road, Chatuchak, Chatuchak, Bangkok 10900 Thailand Tel: +66(0) 2265-8400 Fax: +66(0) 2265-8500 www.pttgcgroup.com

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Appendix



# 1H/2021 performance highlights: Maintain a good momentum



Revenue	Adjusted EBITDA	Sharing from JVs&Asso.	<b>Operating Profit</b>	Net Income
213,657 MB	29,472 MB	4,225 MB	19,228 MB	34,730 MB
(+32% QoQ)	(+130% QoQ)	(+>200% QoQ)	(+>200% QoQ)	(+>200% QoQ)



Revenue growth from higher chemicals price



Stronger Aromatics, Performance Materials and ARO, PC Chemicals (PC)



Continual strong of Olefins & Derivatives



Increasing contribution from JVs & Asso.



### **U-rate maximization**

REF 101% ARO 100% OLE 98% (+ORP) POL 105%

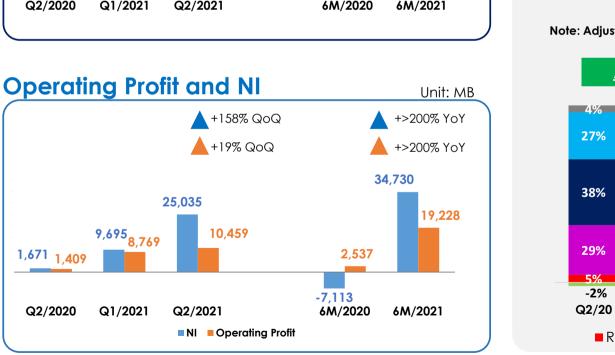


### Extra items

- Gain from Restructuring in Power Business (GPSC)
- Loss from impairment of investment (Emery) ٠

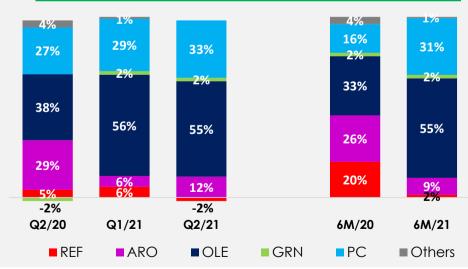
# **Olefins and Performance Materials and Chemicals remained strong**







Note: Adjusted EBITDA refers EBITDA excluding stock gain/(loss), NRV and Extra item



## Adjusted EBITDA contribution by Business units

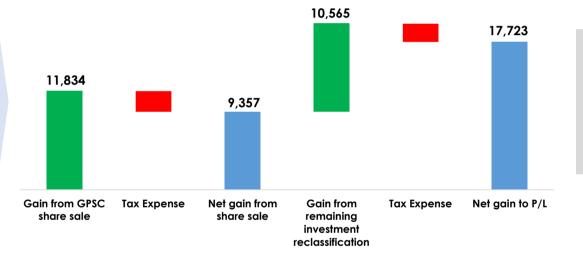
**6GC** 

**6GC** 

## **Extra Items**

(Unit: MB)

**1** Gain from Restructuring in Power Business



#### Subsequence:

 The remaining 10% shareholding will be treated as "Investment in financial asset" and marked-to-market in OCI every period-end

• Change accounting method from "share of profit" to "dividend income"

2

Impairment in Oleochemicals Business

- Emery's impairment of 3,021 MB related to change in business outlook of Oleochemical business in Asia Pacific was impacted by Indonesia's policy change in tax for export of palm oil announced in 2021
- Value after impairment reflect Emery's focus on Specialty oleochemical business, which is Emery's strength

# Overview of business unit performance

### Refinery

YoY: Adjusted EBITDA declined mainly due to lower GRM and higher crude premium.
QoQ: The market gain support from the reopening society in the US and Europe and the strictly control of supply from OPEC+. However, Adj EBITDA declined mainly due to lower GRM affected by higher crude premium.

	Q2/20	Q1/21	Q2/21
Adj.EBITDA	291mb	841mb	-370mb
Dubai	\$30.55/bbl	\$60.01/bbl	\$66.93/bbl
Mkt GRM	\$2.31/bbl	\$3.17/bbl	\$2.03/bbl
Diesel-Dubai	\$5.73/bbl	\$4.74/bbl	\$5.25/bbl
LSFO-Dubai	\$8.42/bbl	\$13.45	\$11.24/bbl
U-rate	102%	102%	101%
Major T/A	-	-	-



### **Aromatics**

YoY : Adjusted EBITDA increased supported by healthy downstream demand in BZ chain eg. SM and PHN.

QoQ : Adjusted EBITDA increased as PX was supported by a peak polyester seasonal, while BZ was supported by healthy downstream demand from SM, PHN chain, and remaining of low inventory in China.

	Q2/20	Q1/21	Q2/21
Adj.EBITDA	1,846mb	859mb	1,885mb
P2F on BTX	\$176/†	\$142/†	\$181/†
PX spread	\$271/†	\$241/†	\$283/†
BZ spread	\$146/†	\$240/†	\$393/†
U-rate	99%	98%	102%
Major T/A	-	-	-



### **Olefins and Derivatives**

- YoY : Adjusted EBITDA margin strongly improved as PE price gradually recovered, after declined to the bottom in Q2/21, supported by demand from packaging and Hygiene products.
- QoQ : Adjusted EBITDA margin remained strong at 26% as PE market was supported by higher crude oil price and tight supply in the region due to seasonal T/A.

	Q2/20	Q1/21	Q2/21
Adj.EBITDA	2,474mb	7,784mb	8,460mb
PE Price	\$793/†	\$1,275/†	\$1,305/†
EBITDA margin	11%	26%	26%
OLE U-rate	100%	104%	93%
POL U-rate	102%	105%	105%
OLE Major T/A	-	-	-
POL Major T/A	LL1	HD	LD



# Overview of business unit performance (cont'd)



### **Green Chemical**

YoY : higher ME price & higher FA sales volume supported improving performance. QoQ: mainly due to lower ME sales volume as lower demand impacted from COVID-19, even FA performance improved.

	Q2/20	Q1/21	Q2/21
Adj.EBITDA	-129mb	334mb	236mb
ME P2F	B3.11/kg	B3.11/kg	B3.11/kg
FA P2F	\$332/†	\$265/†	\$274/†
U-rate ME	79%	69%	62%
U-rate FA	89%	53%	89%



### **Performance Material**

YoY: Adj EBITDA sharply increased due to solid performance of PHN chain supported by tight supply and downstream demand. With strong PO/PY performance help boost Adj EBITDA as well. QoQ : Adj EBITDA increased due to continuation strong performance in PHN chain and PO/PY. With stronger performance from higher contribution margin of VCR.

	Q2/20	Q1/21	Q2/21
Adj.EBITDA	1,717mb	4,130mb	5,110mb
PHN P2F	\$614/†	\$467/†	\$462/†
BPA P2F	\$298/†	\$1,428/†	\$1,934/†
U-rate	117%	119%	115%
Major T/A	-	-	-
PO	\$913/t	\$2,205/t	\$2,115/†
Polyols	\$1,229/†	\$2,608/t	\$2,544/†





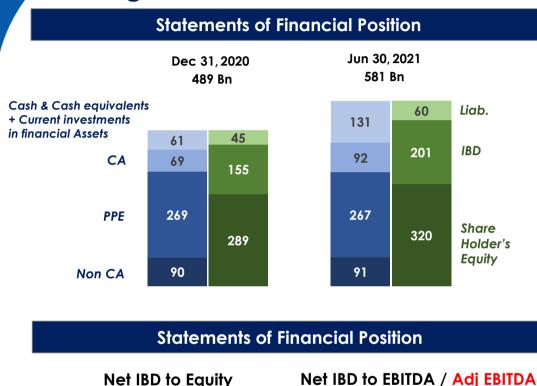
### Other businesses

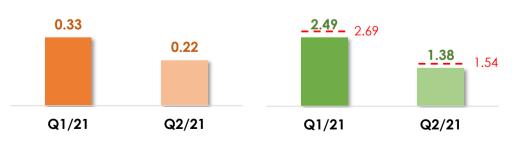
- YoY: NI contribution sharply increased mainly from Chemicals business (PP, PVC, AN, MMA), which supported by the progress of vaccination rollout, higher demand, and supply disruption.
- QoQ: NI contribution increased with the mentioned reason.

NI (mb)	Q2/20	Q1/21	Q2/21
Chemicals	7	1,043	1,594
Power	424	449	317
Bio plastic	325	224	306
Others	51	184	108
Total JVs & Asso	807	1,900	2,325
AN - Propylene	\$308/t	\$1,122/†	\$1,471/†
PP - Propylene	\$227/†	\$379/†	\$327/†



## **Strong Financial Position**





#### **Currency Breakdown** Interest Breakdown 33% 41% 59% 67% ■ Fixed ■ Float ■ THB ■ USD & Others Total Long Term Debt THB 191 Bn As of 30-Jun-21 Avg. Loan Life 6.77 yrs Cost of Debt 3.17 % Affirmed Credit Rating after allnex acquisition **STANDARD** Moody's **Fitch**Ratings & POOR'S Baa2 AA+ (th) BBB (Negative) (Stable) (Stable)

Long Term Debt Portfolio

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# Committed Capex to support GC's sustainable growth

•	Ducia ele	Total		Estimated A	Annual CAPI	X (M.USD)	
	Projects	2021-2025	2021	2022	2023	2024	2025
	1) Key projects						
	- Recycled Plant: ENVICCO	25	25				
	- Super Engineering Plastic: KGC	30	28	2			
	- OMP	157	47	91	19		
	2) Other projects	429	204	110	89	24	2
	Total	641	304	203	107	24	2
allnex	3) allnex acquisition	4,802	4,802				
VINYTHAI AGC Group	4) Tender offer for VNT delisting	238	238				
AGC Group	GC group Grand total	5,681	5,344	203	107	24	2
	5) JV Own Investment: NTR	600					
	<u>Funding plan</u>						
	i) Internal cash						
	ii) PTT DLC (credit term extension)						
	iii) PTT shareholder loan						
	iv) Bridge financing from banks						
	Notes: 1. Group annual maintenance ~ 250-300 M.U 2. Other projects such as IT & digital, new offi						

3. FX → 31.5 THB : USD / 1 Eur : 1.2 USD

## 1H/2021 PTTGC's key announcements









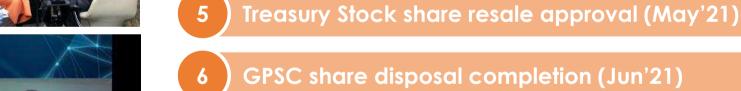
ภักรลดา สง่าแสง

รองกรรมการผู้จัดการไหญ่ สายการเงินและบัญชี บริษัท พัทิที โดบอส เคมิคอส จำกัด (มหาชน)





- Issuance of US\$ 1,250 Million Debentures (Mar'21)
- Tender offer for VNT delisting plan (Mar'21)
- Annual General Meeting (Apr'21)



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- GPSC share disposal completion (Jun'21)
- allnex acquisition (Jul'21)
- NatureWorks PLA plant#2 FID (Aug'21) 8



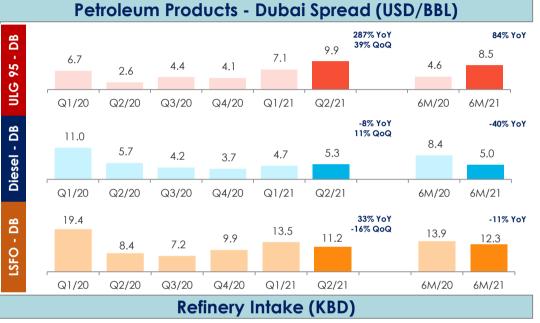
## Maintenance Shutdown Schedule 2021 (reflected T/A postponement plan from COVID-19)



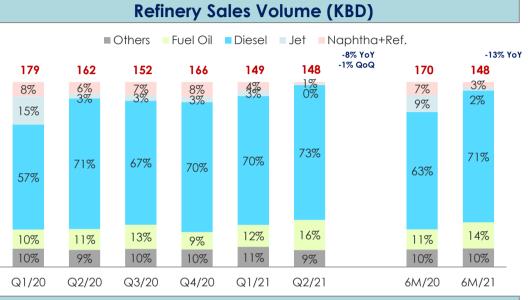


### **Refinery Performance**

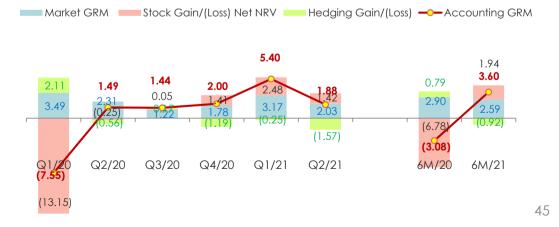




#### **CDU U-Rate** 103% 102% 94% 91% 102% 101% 103% 101% Crude Condenstate Residue -5% YoY -2% YoY 181.8 1% QoQ 177.8 173.9 172.2 171.1 171.6 164.9 161.7 32.5 29.0 25.4 24.9 25.1 25.0 26.1 33.5 149.3 148.5 147.3 146.0 148.9 146.6 135.6 131.4 Q1/20 Q2/20 Q3/20 Q1/21 Q2/21 6M/20 Q4/20 6M/21

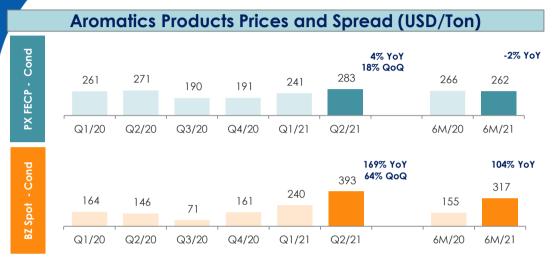


#### Gross Refinery Margin (USD/BBL)

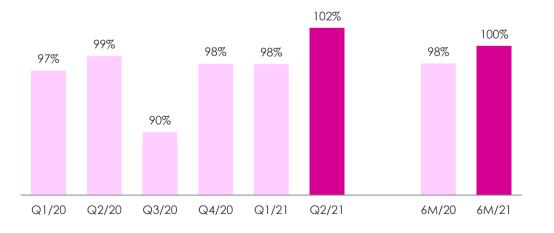


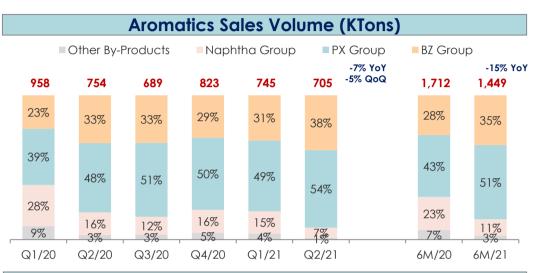


### **Aromatics Performance**



BTX U-Rate (%)



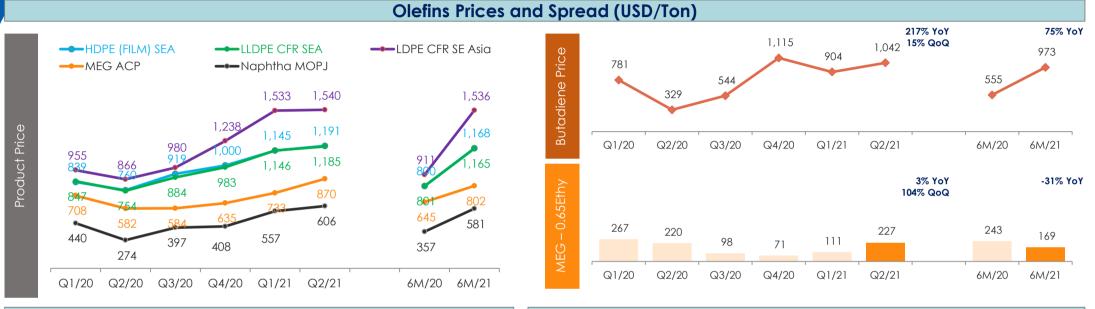


#### Products to Feed Margin (USD/Ton BTX)



### **Olefins and Derivatives Performance**





#### **Olefins Adjusted EBITDA Margin\***

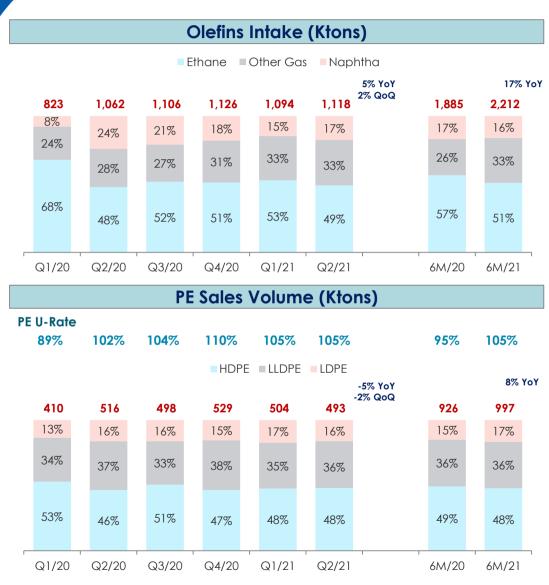


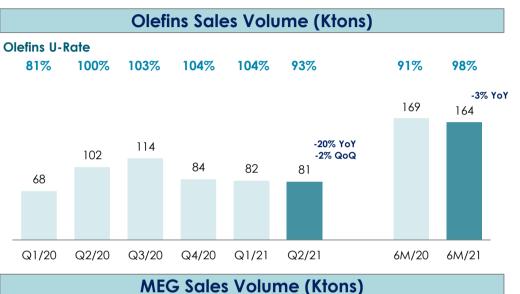
#### Olefins U-Rate (%)

	Q1/20	Q2/20	Q3/20	Q4/20	Q1/21	Q2/21	6M/20	6M/21
Olefins	81%	100%	103%	104%	104%	<b>93</b> %	<b>9</b> 1%	<b>98</b> %
HDPE	97%	103%	111%	110%	107%	107%	100%	107%
LLDPE	88%	92%	94%	113%	96%	106%	90%	101%
LDPE	69%	122%	110%	102%	123%	100%	95%	111%
Total PE	<b>89</b> %	102%	1 <b>04</b> %	110%	105%	105%	<b>95</b> %	105%
MEG	<b>97</b> %	<b>97</b> %	<b>96</b> %	<b>9</b> 1%	105%	104%	<b>97</b> %	1 <b>04</b> %

Note \*Excluded effect of PTA and PET

### **Olefins and Derivatives Performance**





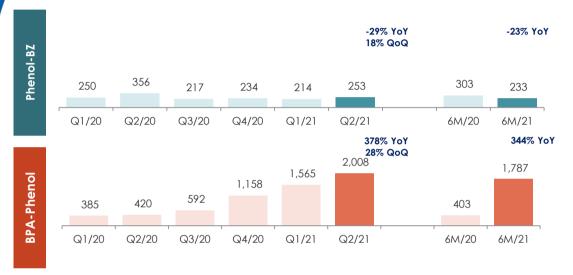




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### **Phenol Performance**

Phenol/ BPA Prices and Spread (USD/Ton)



### **Phenol U-Rate**

#### 31% 30% 29% 30%

106

76%

24%

155

69%

155

70%

Q1/20 Q2/20 Q3/20 Q4/20 Q1/21 Q2/21 6M/20 6M/21

Phenol Sales Volume (KTons)

147

71%

Phenol

73%

27%

-6% YoY

261

71%

29%

146<sup>-1% QoQ</sup>

BPA

157

70%

### Phenol Adjusted EBITDA Margin



U-Rate	Q1/20	Q2/20	Q3/20	Q4/20	Q1/21	Q2/21	6M/20	6M/21
Phenol								
BPA	83%	120%	116%	114%	114%	103%	101%	109%



293

72%

28%

13% YoY

Though challenges from Delta variant coupled with increased OPEC+ supplies in August, strong fundamentals from the West support oil price with oil demand growth in 2H/21 back to almost pre-covid level

Crude

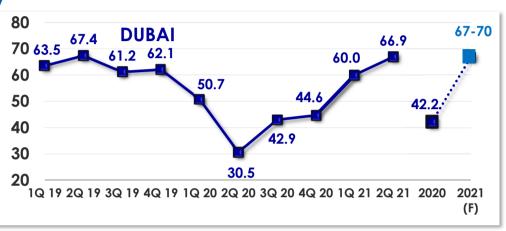
Diesel

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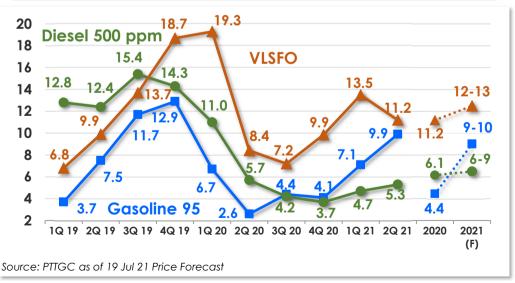
Gasoline

**VLSFO** 

### Crude Price, \$/bbl



### Refined Products Price, \$/bbl

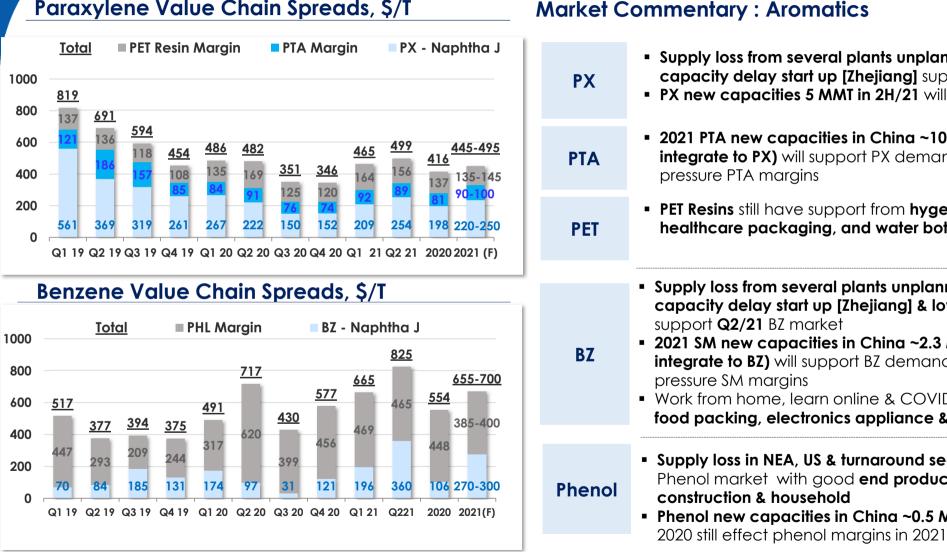


### Market Commentary : Crude & Refinery

- EU & US expect vaccine progress 75% in Q3/21 with easing lockdown restrictions while Delta variant outbreaks in Asia limit demand recovery
- OPEC+ supplies increase from Aug 2021-Sep 2022 bringing back ~10 MBD production cut from May 2020 when oil demand & prices crashed as Covid lockdowns hit last year
  - U.S. production resume slowly; expects to see high increase in Q4/21, while return of Iran crude supply is delayed
  - More vaccinations around the world, relaxing lockdown policy help stimulate transportation demands. However, closely monitor COVID new variants impact
- Product imbalance after low international commercial flight demand; Jet is dumped into Diesel pool
- New Asia integrated refinery start up in 2021, with combined capacity 0.8 MBD, pressure product cracks
- Recover shipping activities to Pre-COVID level due to limited air freight transportation during restriction policy
- Low China import due to new tax rebate policy

#### • Supply loss from several plants unplanned S/D, new capacity delay start up [Zhejiang] support Q2/21 • New capacities addition in 2H/21 will pressure Aromatics market





#### Paraxylene Value Chain Spreads, \$/T

### **Market Commentary : Aromatics**

<ul> <li>Supply loss from several plants unplanned S/D &amp; new capacity delay start up [Zhejiang] support Q2/21 PX market</li> <li>PX new capacities 5 MMT in 2H/21 will pressure PX market</li> </ul>
<ul> <li>2021 PTA new capacities in China ~10 MMT (mostly non- integrate to PX) will support PX demand in short term but pressure PTA margins</li> </ul>
<ul> <li>PET Resins still have support from hygenic single-use, food/ healthcare packaging, and water bottle sectors</li> </ul>
- Supply loss from sourced plants upply and S/D nou
<ul> <li>Supply loss from several plants unplanned S/D, new capacity delay start up [Zhejiang] &amp; low China inventory support Q2/21 BZ market</li> <li>2021 SM new capacities in China ~2.3 MMT (mostly non-integrate to BZ) will support BZ demand in short term but pressure SM margins</li> <li>Work from home, learn online &amp; COVID concern still support food packing, electronics appliance &amp; medical sectors</li> </ul>
<ul> <li>Supply loss in NEA, US &amp; turnaround season support Q2/21 Phenol market with good end products demand in construction &amp; household</li> <li>Phenol new capacities in China ~0.5 MMT hanging from 2020 still effect phenol margins in 2021</li> </ul>

### High feedstock costs push up price in Olefins market with pressure

• Upcoming of new capacities and pandemic situation lead to a challenge in Olefins market



